

The Cape Cod Commission is the regional planning agency for Barnstable County and serves as the District Organization for the Cape Cod Economic Development District. Historically, the Cape Cod Economic Development Council (CCEDC) has served in the role of CEDS Strategy Committee. With the recent designation of the county as an Economic Development District, the Commission is required to establish a District Organization Governing Board. Thus, the Commission’s interest in updating the CCEDC ordinance is to combine the role of the CEDS Strategy Committee and the District Governance Body into one body that complies with EDA membership requirements outlined here.

Parameters set by the US Economic Development Administration

Code of Federal Regulations (CFR) – Chapter III Part 300-399 – Economic Development Administration, Department of Commerce (link: <https://www.eda.gov/about/regulations.htm>)

Pertinent Sections

1. Part 303 – Planning Investments and Comprehensive Economic Development Strategies

Subpart B (1) - CEDS Strategy Committee

The Planning Organization must appoint a Strategy Committee. The Strategy Committee must represent the main economic interests of the Region, including the private sector, public officials, community leaders, private individuals, representatives of workforce development boards, institutions of higher education, minority and labor groups, and others who can contribute to and benefit from improved economic development in the Region. In addition, the Strategy Committee must demonstrate the capacity to undertake a collaborative and effective planning process.

2. Part 304 – Economic Development Districts

304.2 (c)(2) – District Organization Governing Body

The District Organization must demonstrate that its governing body is broadly representative of principal economic interests of the Region, including the private sector, public officials, community leaders, private individuals, representatives of workforce development boards, institutions of higher education, minority and labor groups, and others who can contribute to and benefit from improved economic development in the Region. In addition, the governing body must demonstrate the capacity to implement the EDA-approved CEDS.

304.2(c)(3) – Staffing

The District Organization must be assisted by a professional staff drawn from qualified persons in economic development, planning, business development or related disciplines.

304.2(d)(1) – District Organization Operations

The District Organization shall engage in the full range of economic development activities listed in its EDA-approved CEDS. These activities may include (i) coordinating and implementing economic

development activities in the district; (ii) carrying out economic development research, planning, implementation, and advisory functions identified in the CEDS; and (iii) coordinating the development and implementation of the CEDS with other local, State, Federal and private organizations.

The elements of the draft ordinance that speak directly to EDA requirements are Section 2: Functions of the Cape Cod Economic Development Council, Section 4: Membership of the Cape Cod Economic Development Council, and Section 5: Staffing of the Cape Cod Economic Development Council. The specific language within these sections that relate to EDA requirements have been bolded.

Draft Ordinance

1. Mission of the Cape Cod Economic Development Council

The CCEDC is an advisory board established to guide economic development policy in a manner that will improve the quality of life for all residents of Barnstable County, fostering a healthy economy offering a wide range of job opportunities at livable wages to the year-round residents of Barnstable County, and will protect the region's natural and built assets today and in the future.

2. Functions of the Cape Cod Economic Development Council

Consistent with the Barnstable County Home Rule Charter, the Administrative Code of Barnstable County, and the Cape Cod Commission Act, the CCEDC shall

a. Advise in the development of economic development goals, actions, and standards within the Regional Policy Plan prepared and approved by the Cape Cod Commission

Note: The economic development goals vetted and adopted into the Regional Policy Plan are then incorporated into the CEDS as goals

b. Act as the Cape Cod Comprehensive Economic Development Strategy (CEDS) Strategy Committee and Economic Development District (EDD) governing board on behalf of the Cape Cod Commission and Barnstable County and as required by the US Economic Development Administration (EDA)

i. Advise in the planning, content and implementation of the CEDS

ii. Approve the 5-year CEDS document for delivery to and certification by the EDA

iii. Approve the annual report to EDA on the implementation of the CEDS 5-Year plan

c. Recommend an annual program for allocating Cape and Islands license plate revenues collected to promote economic development under State Law; the program shall be consistent with economic development goals in the Regional Policy Plan (RPP) and the economic development priorities outlined in the 5-year Cape Cod Economic Development Strategy (CEDS)

d. If Cape and Islands license plate revenues are used to provide grants to organizations outside Barnstable County Government, evaluate grant proposals and recommend awards to the Barnstable County Commissioners

3. Miscellaneous General Powers of the Cape Cod Economic Development Council

Consistent with the Barnstable County Home Rule Charter, the Administrative Code of Barnstable County, the Cape Cod Commission Act, Regional Policy Plan and 5-year Cape Cod Economic Development Strategy, the CCEDC shall

- a. Present and submit an annual report on CCEDC activities and achievements relative to its mission to the Barnstable County Commissioners; the report will be included in the Barnstable County Annual Fiscal Year Report
- b. Present all contracts for services or in the provision of grants to the County Commissioners for their approval

In addition, the CCEDC may

- a. Accept federal, state, local, or private grant funding to support implementation of the CEDS, supplement the annual program for the allocation of Cape and Islands license revenues, or other activities consistent with the CEDS and approved by the Barnstable County Commissioners
- b. Appoint subcommittees as it deems appropriate to carry out its responsibilities under this ordinance
- c. Adopt by-laws for the regulation of its affairs and the conduct of business

4. Membership of the Cape Cod Economic Development Council

The CCEDC shall have eleven (11) members. **Members shall represent the constituencies required by the US Economic Development Administration (EDA) regulations to maintain CEDS certification and the Economic Development District designation from the EDA.**

Note: EDA regulations have been relaxed but this membership reflects both their previous very specific requirements and their more general requirement now to represent the economic interests of the region.

Thirty-five percent of the members (4 members) shall represent Chambers of Commerce, Higher Education, Workforce Development, and Laborers.

Possible Members:

- *The CEO of the Cape Chamber of Commerce*
- *The President (or designee) of either Cape Cod Community College, Bridgewater State University, Mass Maritime*
- *The Executive Director of the Workforce Development Board for the Cape & Islands*
- *One Representative of organized labor*

One (1) member shall represent minority populations in Barnstable County and one (1) member will represent the towns within Barnstable County.

Possible Members

- *One Representative of minority populations in Barnstable County*
- *The President of the Cape Cod Selectmen and Councilor's Association*

Five (5) members shall represent key industries within the region's private sector.

Recommended Key Industries

- *Maritime Industries (Marine Science & Technology, Fisheries & Aquaculture)*
- *Healthcare*
- *Tourism (accommodations, food service, arts, culture, recreation, and retail)*
- *Finance/Insurance*
- *Construction/Real-estate*

Non-voting members include a Barnstable County Commissioner, a member of the Barnstable County Assembly of Delegates, and a member of the Cape Cod Commission.

Members shall have an understanding to the regional economy, its dependence on a healthy natural environment and the unique historic character of Cape Cod, and how the economy is impacted by infrastructure, housing, education, and land use related policies and programs.

Members shall be nominated by _____ and appointed by the Barnstable County Commissioners. Members shall serve ____ year terms with the option for renewal for an additional three-year term. A majority of the members shall constitute a quorum.

At the first meeting of each calendar year, CCEDC members shall nominate and elect, by a simple majority of the quorum present, a Chairman and Vice-Chairman who shall be members of the CCEDC. The Chair and Vice-Chair may serve in these positions for a maximum of ____ years.

5. Staffing of the Cape Cod Economic Development Council

The daily operations and activities of the CCEDC shall be managed by the Cape Cod Commission. The Cape Cod Commission will provide technical and administrative support to the CCEDC as needed to fulfill the responsibilities outlined in this ordinance.

An annual budget to support the CCEDC will be developed by the Cape Cod Commission to be included in the Cape Cod Commission’s annual budget.

As a District Organization, the Cape Cod Commission receives an annual grant from the EDA. The amount is currently \$70,000 per year. The grant must be matched 1:1 and is contingent both on this match and annual reports and renewal applications. The purpose of the grant is to update and implement the CEDS. Cape and Island License Plate revenues have been used to match this grant and the previous short-term planning grants from EDA that brought us to this new district level. The activities covered by the grant/CI plate funding have been outlined in annual workplans with annual progress reporting to the CCEDC and the US EDA. All materials related to the CEDS and its implementation are at:

<http://www.capecodcommission.org/index.php?id=249&maincatid=246>

Alternative Proposed Administrative Code Changes for
Barnstable County Economic Development Council

BARNSTABLE COUNTY

In the Year
TWO THOUSAND AND SEVENTEEN
Proposed Ordinance -
17-XX

This ordinance shall replace Section 4.8 of the Administrative Code of Barnstable County as created and-amended previously via ordinances 98--23, 98-19, 98-3, 97-13; and-92-5

Whereas the Massachusetts Legislature created the Cape & Islands License Plate (CI), and has approved successive plates (IC & CC)

Whereas approximately 34% of revenues from the registration of these plates is designated to the Barnstable County Commissioners

Whereas the Massachusetts Legislature restricts the use of these funds for economic development within the County

Whereas Barnstable County is in need of an independent body engaged in Economic Development

NOW THEREFORE, BARNSTABLE COUNTY hereby ordains:

Pursuant to Sections *-*, ... of the Barnstable County Home Rule Charter, it is hereby proposed to establish the Barnstable County Economic Development Council (BCEDC)

Establishment of the Barnstable County Economic Development Council

There shall be an independent Barnstable County Economic Development Council (BCEDC) established as a part of Barnstable County government and subject to the rules, regulation, and administrative and budgetary procedures of the County.

All activities of the BCEDC shall be consistent with the Barnstable County Home Rule Charter,

the Administrative Code of Barnstable County, the Regional Policy Plan (RPP), and the current Cape Cod Economic Development Strategy (CEDs).

Mission of the Barnstable County Economic Development Council

The mission of the BCEDC is to improve the quality of life for all residents by fostering a healthy economy, primarily by ensuring that the public sector endows the infrastructure required to support growth in the private sector and by serving as the pro-active conduit for economic growth within the County.

In order to accomplish this-----

- a. The BCEDC invests in basic research in aquaculture and the greater blue economy, health, and technical sectors through its grant program.
- b. The BCEDC supports local education and training/retraining the workforce, and provides financial resources to relevant programs, activities and projects via its grant program.
- c. The BEDC serves as the agent for 'Invest Cape Cod'

Functions and Capacity of the Barnstable County Economic Development Council

The BCEDC is an independent advisory board to the County Commissioners, established as part of Barnstable County to enrich economic development throughout the County.

Consistent with the Barnstable County Home Rule Charter, the Administrative Code of Barnstable County, and the Regional Policy Plan, the BCEDC shall:

- 1) Administer a grants program targeted to support the mission, funded by the Cape & Islands and Islands and Cape and Cape Cod License Plate Program, and any successive license plate revenue. Forty-five Percent (45%) of its annual revenue shall be dedicated to the grants program.

The BCEDC shall perform this function by:

- a) Defining and recommending the areas of interest for funding for each grant cycle, and recommending these areas to the County Commissioners for their approval.
- b) Identifying the dollars available for each grant round, and recommending the expenditure of these funds for approval by the County Commissioners.
- c) Creating and recommending a timetable for each grant round, and recommending

such for the approval by the County Commissioners.

d) Administering the grant round by issuing calls for letters of intent, and choosing which grant applications apply for funding. Applications for funding shall meet certain criteria, and may include on-line written and oral presentations. The BCEDC, upon completing the grant round, and selecting the highest ranked grants for funding shall present the list of proposed grants to be funded, the total dollar amounts and the timetable to the County Commissioners for their approval.

2) The BCEDC shall apply the remainder of its funds less any administrative or marketing funds to form a countywide partnership ----a not for profit called Invest Cape Cod--- with representatives from The Cape Cod Chamber of Commerce, The Cape Cod Commission, Local Chambers of Commerce, the Community Development Partnership, and Major Private Industries, Agencies, Not-for Profits and Utilities, each of which invest, and provide matching funds in order to progressively achieve its mission. Services of Invest Cape Cod may include single point of contact for: site-ready information and evaluations, market evaluations, labor market analysis and demographics, community outreach and tours, introductions to service providers and meetings with community and business leaders.

i) Rationale for the need for Invest Cape Cod is based on the need to be proactive in marketing and solicitation of economic opportunities for Cape Cod. While the Cape Cod Commission has much of this capacity and information, The Cape Cod Commission Act prevents the Cape Cod Commission from engaging in such activities. Invest Cape Cod serves this critical function.

Membership of the BCEDC:

- a. The BCEDC shall have fourteen members. Eleven of the members shall be voting members and be nominated and appointed by the County Commissioners. Nominees must represent the breadth, diversity, and depth of the Cape Cod economy. Three of the fourteen members shall be non-voting and shall consist of: a County Commissioner, a member from the Assembly of Delegates, and a member from the Cape Cod Commission.
- b. Voting members shall elect a Chair and Vice Chair by the first meeting of each

calendar year.

- c. Members of the BCEDC shall serve terms from one to three years, as designated by the Barnstable County Commissioners, but no more than five members may be newly appointed in any one calendar year.
- d. A quorum consists of a mere majority of sitting members. Any and all votes may consist of a majority of voting members present.
- e. Members of the BCEDC must observe Open Meeting Laws of the Commonwealth of Massachusetts.

Miscellaneous General Powers of the Barnstable County Economic Development Council

Consistent with the Barnstable County Home Rule Charter, the Administrative Code of Barnstable County, Regional Policy Plan and Cape Cod Economic Development Strategy, the BCEDC shall

- a. Maintain two web sites:

a website consisting of BCEDC activities and achievements relative to its grants program. The web site shall serve as the primary conduit for grant applications and information pertaining to grant rounds and link to Invest Cape Cod. The content of the web site shall serve as an annual report. A summary of BCEDC's actions and achievements shall be reported to the County Commissioners bi-annually, and copies of these reports may be included in the Barnstable County Annual Fiscal Year Report

a website for Invest Cape Cod, which serves as a single point of contact for : site-ready information and evaluations, market evaluations, labor market analysis and demographics, community outreach and tours, introductions to service providers and meetings with community and business leaders. This site will link to the BCEDC grants site and to all investment partner's sites. A summary of BCEDC's actions and achievements of Invest Cape Cod shall be reported to the County Commissioners bi-annually, and copies of these reports may be included in the Barnstable County Annual Fiscal Year Report

In addition, the CCEDC may

9/27/17

- b. Augment its revenue via federal, state, local and private funding to support its mission.
- c. Create subcommittees as necessary to help achieve its mission
- d. Appoint up to three representatives to the License Plate Marketing Committee
- e. Serve as agent for other regional economic development initiatives such as a Capital Trust Fund and others yet unknown to be named.

Staffing of the Barnstable County Economic Development Council

- a. The Resource Development Office of Barnstable County or the Purchasing Department shall administratively support activities of the BCEDC relating to grants.
- b. Other administrative duties may be supported by contractual personnel or by collaborating partner's dedicated resources.
- c. The Financial Services office of Barnstable County shall support planning and budgetary issues administratively. An annual plan of spending shall be submitted to the Barnstable County Commissioners by March 15 each year for the following fiscal year.

Summary, Rationale & Comparison for Alternative Administrative Code Changes for the Barnstable County Economic Development Council

This alternative proposal (see proposed legislation) takes a step back and gives a nod to the past successes of the CCEDC to support economic development on Cape Cod, and looks forward by giving the newly comprised BCEDC additional duties that fill the gaps in economic development efforts on Cape Cod.

The alternative proposal supports the recent discussion that a change in the CCEDC will be productive, and builds on current economic development efforts on the Cape, while ensuring that the resulting benefits to the public are enhanced.

The proposal ensures that public funds (license plate revenues) are applied in a way that assures that public infrastructure supports private investment within the county.

The original proposal presented to the committee does not directly address the license plate revenue, while this alternative is completely focused on the revenue, because the resulting damage, if the original proposed legislation is accepted, will be the public's lack of access to license plate funds. These funds, so vital to our economy, will become part of the CC Commission's budget and no longer available to the public.

Here is a table that compares the major differences between the original proposal and the alternative proposal, and addresses some anticipated questions:

Item Under Discussion	Original Proposal	Alternative Proposal
Name of the Advisory Board	CCEDC: Cape Cod Economic Development Council	BCEDC: The name change to Barnstable County Economic Development Council addresses confusion in the marketplace today between the CCEDC and CCEDC, Inc. (belonging to the Cape Cod Chamber of Commerce)
License Plate Funds	100% goes to Cape Cod Commission	45% goes to grants to the Cape Cod Public; 50% goes to 'Invest Cape Cod' (NEW entity!). Remainder goes to marketing, etc.

Item Under Discussion	Original Proposal	Alternative Proposal
Purpose of BCEDC	100% of the purpose of the CCEDC is to serve as subcommittees for Cape Cod Commission Economic Development Initiatives: The CEDS, the EDD, and sounding board for RPP.	Purpose of the BCEDC is twofold: to manage License Plate grants for the public and to serve as agent for 'Invest Cape Cod'. The legislation that created the Cape Cod Commission prevents the CC Commission from lobbying or advocating for projects or issues. Currently the CCEDC already serves in the capacity in Original Proposal, but is not constituted adequately to meet the new criteria.
Composition of BCEDC	As outlined in parameters from the EDD	As appointed by County Commissioners
CCEDC/BCEDC Staff	The Cape Cod Commission would serve as staff for the CCEDC.	County staff would serve as administration for the grants program: Procurement Office or RDO. Contractual employee (s) or in-kind support from private partners will support 'Invest Cape Cod' and other opportunities. The financial services department will advise on budgeting.
What about the advisory boards needed by the Cape Cod Commission?	The Cape Cod Commission may create its own advisory boards that meet the parameters required. It does not require \$\$ to do this.	Currently the CCEDC serves this function, but would yield to newly created committees.
Why isn't the new BCEDC subject to the Cape Cod Commission Act?		The Cape Cod Commission Act would hinder the BCEDC's ability to promote economic and business development within Barnstable County.
Why "Invest Cape Cod"?		There is general support for

Item Under Discussion	Original Proposal	Alternative Proposal
<p>Why Can't the Commission or the CC Chamber serve this function?</p>		<p>an entity that is funded 50/50 by public and private funds engaged in economic and business development on Cape Cod. Think of this entity as SmarterCape on steroids. It will fill the gaps that exist and appropriately position Barnstable County as a leader in Economic and Business Development for Cape Cod.</p> <p>The Cape Cod Commission is prohibited from advocating and lobbying. It is primarily engaged in planning and regulations. The CC Chamber is a membership driven organization. Both would be driving forces within the new entity and can use this new entity for activities they are currently prevented from doing for various reasons. Currently the CCEDC, the CC Commission AND the CC Chamber are all members of SmarterCape.</p>
<p>What's Wrong with CC Commission getting all the License Plate Funds?</p>		<p>The Commission itself indicated that grant funds are not the optimal resource for reliability when trying to budget for payroll. Grant funds are dynamic: meaning that they are not a solid source of dependable funds. In order to budget personnel needed, the CCC requires a consistent source of funds.</p> <p>In addition, the grant money will be diverted away from availability to the public, which will remove critical funds from local education,</p>

Item Under Discussion	Original Proposal	Alternative Proposal
Why Can't the Cape Cod Commission or Barnstable County directly run the grants program themselves?		technology, agri and aquaculture, infrastructure continuity, etc. It's critical that the entity running a grants program be an independent body, as independent boards are not subject to granting money to appeal to future votes, or granting money in order to get a good performance review that may affect their paycheck.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

Current Grant Program

Due to a change in the financial accounting system of Barnstable County, The Cape & Islands License Plate Grant Program to the public is currently suspended until such time as we have enough cash on hand to fund the program. The County of Barnstable changed from an accrual system to a cash system, and this has greatly affected our ability and timing to provide grants to the public. In light of this change, it is anticipated that the CCEDC will announce a grant round to the public on or about July, 2017 to be awarded in April of 2018.

In Fiscal Year 2017, (beginning July 1, 2016) the CCEDC awarded \$290,000 to the Cape Cod Commission for a Technical Assistance Grant. This grant funds the following:

Managing the CEDS:(Comprehensive Economic Development Strategy), the technical assistance grant funds the administration of the CEDS.

Stats Cape Cod

CEDS Regional Priority

Projects: Economic Impact of Climate Change, Wastewater in Economic Centers, Expedited Permitting, Establishment of a Cape Cod Capital Trust Fund, and the Strategic Information Office

RESET Teams: Intensive Multi-Disciplinary Technical Assistance to our towns

Here is a summary of our 2015 grant round:

There were 14 applicants, with requests that totaled over \$300,000. The Grants Committee met April 18th to review and rank the proposals. Out of the fourteen (14) applicants, seven were selected to advance to phase two, and submit a full grant application.



The Grants Committee held a final meeting on May 30. The Grants Committee reported to the full council at the next regularly scheduled meeting: June 13

The CCEDC forwarded a recommendation for funding, to the County Commissioners at their meeting in June. The following funding was recommended for the Spring 2015 Grant Round:



students.

Cape Cod Community College: \$18,000 for Smarter Education Project using OpenCape RAN in collaboration with 6 local high schools who are part of the STEM Network. This year's Smarter Education initiative will result in earning an industry certificate in CAD for the 41 students who are enrolled in this course. CCEDC grant funds were used to supplement the faculty's time so that this course was free to all



of dollars to the local economy.

Ward Aquaculture Farm: \$15,000 for the development, diversification and expansion of local aquaculture "crops" via the advancement of bay scallops. All research and gear used in the production of aqua farming bay scallops will be shared with other local aqua farmers should they wish to diversify their production. Growing bay scallops has the potential to contribute many hundreds of thousands



Lewis Bay Research Center \$30,000: To support the algae-based resource recovery pilot project. Potential for local and global application for this alternative system, whose technology eventually can be exported from this region.



OpenCape: \$12,000 Phase One funding for FTTH (fiber to the home) last mile buildout using Crowdfiber as a tool to gauge support and interest.

For Grant Archives [Click Here](#)

Thank you for your interest in economic development on Cape Cod.

For final reports on projects, [click here](#).

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

Archive 2015

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Lewis Bay Research Center \$30,000: To support the algae-based resource recovery pilot project. Potential for local and global application for this alternative system, whose technology eventually can be exported from this region.

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CCEDC: Cape Cod Economic Development Council

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Archive 2014

Cape Cod Community College

\$13,197

For Smarter Education Project using OpenCape RAN in collaboration with Barnstable High School, Mashpee High School, and Cape Cod Technical Vocational High School.

Community Development Partnership

\$5,000

To create Winter Farmer's Market and provide Technical Support for "value-added vendors" in the lower Cape area. This program piggybacks on the existing successful farmer's markets in the area and provides economic development year round.

Federated Church:

\$1,000

To renovate a commercial kitchen for local foodie production on Main Street Hyannis, to serve the small culinary commercial kitchen initiatives.

Coonamessett Farm Foundation:

\$8,000

To research & develop "user friendly" aquaculture regulations for the Commonwealth in order to replace the onerous regulatory maze facing private aquaculturists.

Town of Falmouth:

\$29,000

To fund Year 2 of Little Pond aquaculture project, which is producing much needed science that measures the levels of nitrogen and/or changes in the quality of the water for every stage of oyster development.

Town of Yarmouth:

\$7,500

For aquaculture project in collaboration with the town of Dennis to re-establish the long absent oyster population in Bass River.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

Archive 2012

Cape-Wide Telecommunications & Information Technology Survey and Audit

\$138,000

The CCEDC issued a RFP for a Cape-wide IT audit and survey that covered municipalities, schools, public safety entities and the county complex. The award of \$138,000 went to Interisle Consulting Group, Hopkinton, MA. The CCEDC issued this RFP in order to gather and assimilate information that will facilitate planning by the County and our fifteen towns to improve regional communications and use of information technology in ways that benefit all— producing more efficiencies at lower costs Cape-wide. The advent of the building of the OpenCape infrastructure provided the impetus for this project. The award was granted in April, and the completion of the project is expected by the end of the calendar year.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

Archive 2011

- Habitat for Humanity to Establish a ReStore on Cape Cod:** The Habitat for Humanity of Cape Cod ReStore **\$20,000** is a “recycling” center/retail store that sells reusable and surplus building materials, appliances, furniture, and home accessories to the public, at significant discounts. Habitat’s ReStore on Cape Cod is modeled after the proven sustainable model existing throughout the USA. Its business model requires diversion of excess building materials and other gently used items from landfills. These materials are used to repair and improve existing properties. The profits created by the ReStore are put back into the organization, enabling Habitat for Humanity to build more homes on Cape Cod. The CCEDC grant funded three months of planning before opening, and funded the first three months of operation by subsidizing the manager’s salary.
- Provincetown Center for Coastal Studies SubTidal Aquaculture Workshop:** A workshop on Economically **\$5,960** and Environmentally Sustainable Sub-Tidal Shellfish Aquaculture Techniques was funded. The workshop included presentations and discussions on the following interrelated topics: Subtidal Shellfish Culture Techniques; Shellfish Aquaculture Management; Economics/Marketing; Preventing Marine Animal Entanglement; Food Safety/Health; Scientific Research. Presenters included experienced shellfish growers, scientists, and town and state officials. The workshop brought fifty Cape-wide attendees together to observe the community subtidal Aquaculture Development Area (ADA), which will soon become available for up to fifty shellfish growers.
- Cape Cod Commission for building “Smart Land Use Scenarios for Wastewater Planning in Regionally Shared Watersheds”:** Cape Cod Commission staff developed a desktop model that allows the user to select **\$40,000** any given parcel or group of parcels and calculate the performance and costs of different wastewater treatment technologies to manage nitrogen. This program is named Watershed MVP, and CCEDC funds were used to web enable the program so that local planners and eventually developers and the general public will benefit. There were three towns used as “pilots” for this program. It will eventually be extended to all fifteen towns. CCEDC funds were matched 100% by a legislative grant from the MA Department of Environmental Protection.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

Archive 2010

Woods Hole Film Festival

\$5,000

To leverage current funds in order to attract more national and regional sponsors. To support regional collaboration in efforts to bring more tourists to the area; and for the development of a new media application to help achieve these goals.

Lewis Bay Research, Inc.

\$50,000

The purchase and installation of a green house for eel grass propagation, removal of algae mats, public participation, job creation and stimulus for the overall redevelopment of Parker's River area in Yarmouth.

Cape Cod Co-Operative Extension and Cape Cod Commercial Hook Fisherman's Association

\$51,857

Development, expansion and marketing of distribution channels for local produce and to increase public participation in the region's first "direct to market" Community Supported Fishery program. These projects are in direct support of the 16 Regional Priority Projects of the CCEDC.

Jr. Tech, Inc.

\$10,000

Program Development and planning for five new STEM (science, technology, engineering and math) workshops. This project is in direct support of the 16 Regional Priority Project of the CCEDC.

CapeAbilities:

\$25,000

Renovation of kitchen facilities for increased capacity and expanded employment opportunities for Cape Codders with disabilities.

Cape Cod Commission:

\$45,000

Cape-wide Business Survey to provide consistent information for policy setting for business development, programming and planning. This project is in direct support of the 16 Regional Priority Project of the CEDS.

Cape Cod Museum of Art: School to Careers Art Internship Program: **\$22,500**

A mentorship program designed to build creative economy workforce.

Town of Barnstable Growth Management: **\$25,000**

Cost analysis study to determine the costs to upgrade the Armory into a multi-use cultural center.

Cape Cod Regional Technical High School: **\$22,500**

To purchase energy efficiency upgrade equipment for training of students, staff and general Cape Cod workforce. Also hydrogen fuel cell trainers and IT equipment to enhance science programs.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

Archive 2009

Boys and Girls Club: General capacity building grant will support the retention and expansion of existing programs. **\$20,000**

Cape Cod Technical High School: Cape Cod Tech is developing a Renewable Energy Center—a new building—that will focus on wind and solar technologies and biodiesel production. The Center will provide a laboratory for CCT students and a renewable energy education and awareness program for the general public. **\$25,000**

Cape Cod Selectmens and Councilors Association: Funds will support a professional and technical critique of a study that purports to measure the variation in the gap between the uncontrollable costs of providing local, non-school public services by 351 Massachusetts cities and towns, and those municipalities capacity to raise revenue to pay their costs. This “gap disparity” study is the basis for a new state aid formula to be proposed to state government by the Mass Municipal Association. The study concludes that Cape Cod has no such gap, rather they have a surplus. **\$7,500**

Town of Dennis: Funds will be combined with \$12,500 in previous funding to support a design charrett to identify creative, practical, community-driven solutions to conditions that hinder the sustainable revitalization of Dennisport Village. **\$13,075**

Housing Assistance Corporation: Funds will support a

Culinary Arts Program for homeless and formerly homeless individuals on Cape Cod in partnership with the Zammer Institute for Hospitality at Cape Cod Community College. \$22,295

Cape Cod Cooperative Extension – Buy Fresh Buy Local: \$11,500
EDC funds will help increase the capacity of a newly implemented Buy Fresh Buy Local program and lead to expanded membership.

Cape Cod Cooperative Extension – Buy Fresh Buy Local: \$25,000
EDC funds will enable the CCCE to expand marketing activities for a newly implemented Buy Fresh Buy Local program during the height of the 2009 growing season.

Barnstable County Facilities Department: EDC funds will support cleaning and maintenance of the Route 6 rest area during the critical months of the tourist season from July 1 through October 20, 2009. \$20,000

Coastal Community Capital: \$100,000 in seed capital from the EDC combined with \$100,000 from the Cape Cod Chamber of Commerce and \$50,000 from Coastal Community Capital will launch the Cape and Islands License Plate Loan Fund. The fund will provide loans to small businesses located on Cape Cod. \$100,000

Cape Cod Commission – Implementation of the Comprehensive Economic Development Strategy – Phase II: \$70,000
A public participation process involving numerous stakeholders will be employed to develop the five-year update of the Comprehensive Economic Development Strategy. Implementation of the update and creation of a newly updated five-year CEDS document to be filed with the Economic Development Administration will be coordinated through a collaboration between the Cape Cod Commission and the Cape Cod Economic Development Council. The culmination of the process will be an approved CEDS document and the identification of regional priority projects.

CCEDC: Cape Cod Economic Development Council

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Archive 2008

Buzzards Bay Village Association

EDC funding will be used to establish a Farmers Market located in Bridge Park on Main Street in downtown Buzzards Bay. The Farmers Market is Phase 1 in rehabilitating Bridge Park as a multi-purpose location. The need to move on attraction strategies for Bridge Park was pointed out by the Buzzards Bay Village Association's recent International Architectural Design Competition (funded in part by a grant from the EDC). The Town of Bourne will provide in-kind services for the Farmers Market and access to the Bridge Park site without charge.

\$10,000

Regional Technology Development Corporation

EDC funding will be used to support the expansion of the effectiveness of the Innovation Accelerator for marine sciences, specifically to help support market research on technologies identified as having potential for company-formation. The IA provides a critical link between basic academic researchers with commercially promising but developmentally early technologies and successful business and scientific executives in each project industry. The market research function involves an assessment of the market and a determination as to whether the potential

\$5,000

market niche for this technology has already been filled. During this step, potential uses for the technology other than that originally targeted by the inventor are analyzed. A marine science IA was established in October and six technologies or company concepts have been reviewed by the IA/Marine Science Advisory Board.

WE CAN**\$10,000**

WE CAN provides services that improve the quality of life and support education and job skills training for low- and moderate-income women on Cape Cod: mostly single mothers who have suffered through a divorce, an abusive relationship, or job loss and are struggling to support their families. EDC funding will retain and expand the Pathmakers Program which pairs a WE CAN client with a mentor from the community as she pursues a 12-month school or work re-entry goals and support computer training for 15-20 Cape women (40-55 years old) so they can find employment.

Town of Dennis

The Dennisport Revitalization Committee in conjunction with the office of the Dennis Town Planner, will host a Design Charette. This event will involve the planning, organization and hosting of a working seminar of a group of experts and members of the public to create sustainable solutions to the challenges impeding Dennisport from reaching its full economic potential. Charette participants will examine the zoning, transportation, water and wastewater management, workforce, tourism and affordable housing. The products from the event will build upon the Local Comprehensive Plan, the Dennisport Streetscape Master Plan, and the recently adopted mixed use zoning by-law to provide a pragmatic road map to village revitalization.

\$12,500

Funds were awarded in support of a project that will integrate numerous planning documents for redeveloping Bourne's downtown (Buzzards Bay Village) into a single, comprehensive plan with action items for implementation. Existing documents requiring integration include: an economic analysis of density and fiscal impact; a vision and design concept study; wastewater management planning; a traffic and transportation plan commissioned by the Buzzards Bay Vitalization Association; a flood hazard mitigation and design plan contracted by the Town using a state Smart Growth Technical Assistance Grant. The studies need to be integrated so that the town administrator and selectmen, members of the planning board, other town officials, and the public can see the plan as a whole, and not have to jump back and forth among five different documents, some of them over 60 pages in length.

\$12,500

Payomet Performing Arts Center

Payomet Performing Arts Center intends to create a Cape Actors Database (CAD) that will support and nurture the union and non-union actors of Cape Cod by setting up a tool and program that allows Cape actors to better market their talents and increase jobs and career opportunities for them. Finding good actors is becoming increasingly difficult on Cape Cod. The CAD will allow theaters to increase their "reach" in terms of casting and to attract actors to roles that those actors might not otherwise have been aware of.

\$7,500

CapeAbilities

The CapeAbilities Farm would like to provide over 5,000 hours of paid employment for adults with disabilities. To accomplish this goal CapeAbilities needs to expand its operation by building

\$7,500

an additional green house and adding year-round grow lights. \$60,000 was raised for the construction of the greenhouse through a fundraiser at the Naked Oyster. To date, both the Cape Cod Academy School and the International Fund for Animal Welfare are interested in creating lunch programs that include fresh salads. The grow lights will enable CapeAbilities to provide fresh produce to these groups so as to promote health lunch alternatives for students and employees. In 2007 the CapeAbilities Farm provided over 2,899 hours of paid employment, operated three greenhouses that supported a 125 person salad club, a farm stand, the Hyannis Farmers Market and several local restaurants.

Arts Foundation of Cape Cod

The Arts Foundation of Cape Cod, in conjunction with cultural and business partners in three communities (Barnstable, Dennis and Falmouth), the Cape Cod Chamber of Commerce, and the Cape Cod VIEW Magazine, plans to create a pilot multi-site cultural tourism initiative called, Fall for the Arts Cape Cod. Week-long cultural activities across disciplines and age groups will be planned and presented in three communities on October 4-5, 2008 and annually thereafter. The primary goal is to generate increased income for local businesses, artists and cultural organizations by developing a signature cultural event during the region's fall shoulder season.

\$7,500

Wellfleet Harbor Actors Theater

Working with both for-profit and non-profit partners, WHAT plans to design a cultural economic development plan for Wellfleet. An underlying purpose of the project is to leverage

\$10,000

the development of WHAT's new facility to increase cultural economic activities for the Town of Wellfleet. Project objectives include promoting local businesses that are complementary to cultural tourism, increasing year-round participation in the arts and expanding business for local restaurants, lodging, galleries, and other retail businesses. Expected outcomes include enhanced tourism marketing and tourism infrastructure development, strengthening linkages between arts and cultural institutions, private enterprises, and independent artists, and promoting employment and entrepreneurship related to arts and cultural activities.

Cape Cod Hook Fishermens Association

The CCCHFA plans to implement and capitalize the Cape Cod Sustainable Fisheries Trust. This regionally targeted approach will benefit fishing families, regional and local economies and Cape Cod's marine ecosystem. The STF will establish an integrated infrastructure that links community-based fishermen to dedicated management expertise and financing aimed at sustaining community and fishery health. The Cape Cod SFT will buy and hold fishing permits, licenses or quota and then establish binding relationships with local fishermen to use these fishing rights to meet ecological, economic and social goals.

\$17,500

CCEDC: Cape Cod Economic Development Council

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Association to Preserve Cape Cod

\$18,750

Funds will be used to develop strategies to address some of the prime structural and technical impediments to improving zoning on Cape Cod. The strategies will be presented in a report of policy analysis and recommendations entitled: "Zoning Challenges: Reversing Impediments to Smart Growth Zoning on Cape Cod." This will be the first in a series of journal quality papers. The complete series of articles will be published by APCC in a book entitled: "Cape Cod's Bluebook: Growth Management for Cape Cod's Quality of Life in the 21st Century."

Housing Assistance Corporation

\$25,000

This project focuses on the hiring and support of a full-time coordinator to lead the implementation of the Cape Cod Workforce Housing Task Force's Call to Action: an outgrowth of a CCEDC-sponsored Workforce Housing Summit in April 2006. The action plan includes several short- and long-term steps that will lead to the creation of or access to housing that our workforce can afford. The coordinator will foster partnerships among employers, assist towns in the creation of public policies, identify revenue streams and educate voters, employers and policymakers on the need for and benefits of workforce housing in our communities.

AmeriCorps Cape Cod

\$11,250

In partnership with Cape Cod Community College, Waquoit Bay National Estuarine Research Reserve, and Cape and Islands Self-Reliance Corporation, Barnstable County AmeriCorps Cape Cod will use its grant award to support the coordination and implementation of a Solar Thermal System Installation Workshop and Renewable Technology Community Education Program. The intent of the project is to utilize the installation of a solar thermal system as a training opportunity for municipal employees and emerging professionals in the renewable energy technology field. The installation and training will be followed by periodic public education programs offering an introduction to and viewing of the working system. The proposed system will be mounted on a County building. Matched by Barnstable County funds, the grant request will pay in part for the purchase of materials, contract of professional labor and the production of educational materials.

CapeAbilities**\$21,818**

The CapeAbilities hydroponics farm—three greenhouses and 8 acres—would like to provide over 3,000 hours of paid employment for adults with disabilities during its second season of operation. As a result of that employment, the farm will generate enough fresh produce and flowers to create a salad club, support commercial accounts, support an on-site vegetable/flower stand, and participate in at least one farmers' market. The farm is one of three entrepreneurial businesses that CapeAbilities operates to provide employment training and income opportunities for adults with disabilities. Funds would be used to create two new P/T positions for training personnel, and to double the P/T hours of the hydroponic specialist.

Hyannis Main Street Business Improvement District**\$10,720**

To create a cooperative work and gallery space on Main Street Hyannis where local artists can create, market and sell their work. The space will be affordable, and the environment supportive for artists in all disciplines.

Arts Foundation of Cape Cod**\$18,750**

A partnership of business organizations, arts organizations, and governmental agencies will collaborate to create a Creative Economy Action Plan for Cape Cod. With the support of this grant, AFCC will combine forces to position Cape Cod's creative economy for future growth in size, diversity and quality.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

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Truro Center for the Arts at Castle Hill

\$7,500

Funding will be used to complete the winterization of the existing ceramics studio to allow for extended use and programming. This project will increase year round staff, access to studio space, collaborations with other art guilds, and workshops. The winterization will allow the studio to attract students and visitors to the Outer Cape on a year round basis.

Town of Provincetown

\$25,000

Grant funds would support the costs of a consultant to assist the town in the design of a master plan for the implementation of a Streetscape Path to Culture. The plan would incorporate historical and cultural assets, creative paving, streetprint designs, new light fixtures, banners, signs and interactive kiosks. The design will include the concept and infrastructure for a Virtual Cultural Center which will allow visitors to travel along the streetscape path and access hot-spots through an interactive wireless network. The overall purpose of the project is to physically and electronically draw and direct people to what Provincetown has to offer. Project is part of the implementation phase of a Strategic Economic Development Plan funded under an FY05 Massachusetts Cultural Council grant.

Cape and Islands Self-Reliance

\$10,500

Funding will cover the cost of three workshops. Two workshops will instruct plumbers and builders on how to install solar hot water installations. A third workshop would enlist the help of students and tradespeople in the installation of a 10-kilowatt grid-tied land-based wind turbine on the grounds of the Upper Cape Cod Regional Technical School.

Association to Preserve Cape Cod/The Business Roundtable

\$25,000

APCC plans to develop and launch a Cape Cod Guide to Town Center Revitalization. The guide will contain specific strategies, methodologies, resources and models to promote economic development and new business investment in Cape Cod's town centers. It will be geared to local chambers of commerce, economic development committees, planning officials and property owners to help revitalize town centers.

Payomet Performing Arts Charitable Trust**\$15,000**

Funds will support the move of Payomet's theatrical operation from Route 6 to Highlands Center for the summer 2006 season and the purchase of a new 50' by 50' frame tent. The new tent will seat 130 and will replace the current one that is 30 years old. This will mark the 8th season of Payment's operation and the first true occupation of the Highlands Center site by a Program Partner. The tent will also be used by AmeriCorps Cape Cod and the National Seashore for educational activities.

Highland Center**\$75,000**

Funding will be used to execute two phases of the development of the Center. The Implementation Plan and Financial Feasibility Study (Phase I) will explore the intended and potential uses for the Highland Center site, including programs, special needs, buildings, landscaping, natural systems analysis, technology potential and infrastructure needs along with a detailed financial feasibility analysis. The Marketing Effort (Phase 2) will consist of a well funded and consistent effort to inform and educate key decision makers and communicate overall purpose, essential facts and availability of the center to appropriate organizations.

Town of Provincetown - 2006-2007**\$85,000**

A partnership between the Town of Provincetown, the Provincetown Economic Development Council (PEDC), and the Cape Cod Economic Development Council of Barnstable County (CCEDC) is helping Provincetown take a closer look at its economy. With an initial Cape and Islands license plate grant for \$50,000 in 2006 the town worked closely with the PEDC, CCEDC and other partners to collect and analyze selected local economic data. This Phase I study set the stage for the future development of a long-term economic development strategy as part of Phase II. Mt. Auburn Associates of Somerville, Massachusetts was selected to lead the Phase I study. Mt. Auburn Associates collected and analyzed both primary and secondary data and conducted focus groups and individual interviews with selected participants in Provincetown's for-profit and non-profit communities. Phase II, underway since late 2007 and funded with a \$35,000 grant from the CCEDC, consists of a public participation process leading to the development of long-term economic development strategy for the Town. New Commons, Inc. of Providence, Rhode Island was selected to the lead Phase II.

[\(click here to view a PowerPoint presentation displaying preliminary results of the first half of the study\)](#)

OpenCape Collaborative**\$50,000**

High-Speed Wireless Broadband Transport Network. A \$50,000 grant to the [OpenCape Collaborative](#) will boost efforts to install a high-speed wireless broadband network from Bourne to Provincetown with links to Plymouth and Dartmouth. The new network will provide an additional broadband access option for public and private users up and down the Cape, greatly reduce existing connectivity gaps, and create new economic development opportunities for the region's myriad businesses and

institutions. The collaborative is spearheaded by Cape Cod Community College, Cape Cod Technology Council, UMass-Dartmouth, and the Woods Hole Oceanographic Institution.

Town of Barnstable Economic Stimulus Plan. 2006, 2007

2006\$75,000

As part of the revitalization of Hyannis Main Street, the Town of Barnstable seeks to encourage mixed use development in accordance with design guidelines, implement streetscape improvements and year-round cultural events, and streamline and clarify the permitting process. The three-year plan represents a natural extension of revitalization efforts that the Town has been engaged in over the past five years. It also demonstrates the degree to which Town leaders have embraced the importance of diverse cultural and historic assets while at the same time recognizing the need to provide mixed use opportunities to invigorate Hyannis' year-round economy. The Town has identified 11 project milestones for the first year of the project.

2007\$75,000

REDPP funds will allow Barnstable to hire a design consultant to assist with the review of public and private projects, implement an education program for Town staff, property owners and community groups around smart growth principles, and develop visualizations of redevelopment opportunities. One of the main tasks of the consultant will be to review proposed projects for consistency with the recently created Design and Infrastructure Plan which lists development guidelines for mixed use buildings downtown and which conveys what the Town and its partners are looking for in terms of architecture and design of the public realm.

A second consultant will be hired to work with Barnstable's Growth Management Department and the Hyannis Main Street BID to explore opportunities for using District Improvement Financing and Tax Increment Financing to help the Town finance public works, infrastructure and new development. And a community charrette will inform citizens about current revitalization efforts and solicit their ideas about future downtown projects to stimulate economic development and improve the streetscape.

Town of Yarmouth Route 28 Village Center Project.

2006\$50,250

Working with outside consultants, the Town has developed recommendations for the location of several village or activity centers along the Route 28 corridor including a medical mixed use area, two retail-oriented centers, a mixed use marine village and park, a traditional village center and four activity centers where housing and /or motel redevelopment could be encouraged.

The REDPP grant will enable Yarmouth to conduct a market analysis on both commercial and residential properties in the prioritized areas. The analysis will describe the preferred mix of businesses and housing for each of the targeted locations and point the way to the creation of zoning bylaws that would be needed in advance of preferred development taking place. Yarmouth will also conduct a build-out analysis to better understand the implications of proposed zoning changes in each of the areas. A build-out analysis will show how much development could potentially occur under proposed zoning, inform decisions around the creation of development incentives, and help to estimate traffic and wastewater impacts as well as the costs associated with mitigation efforts.

Visualizations will be undertaken to help the Town garner public support for zoning changes recommended for the prioritized areas. The visualizations will depict commercial development possibilities as well as examples of what various housing densities would look like.

(Regional Economic Development Pilot Program)

Town of Harwich East Harwich Village Center Initiative. 2006, 2007

2006\$50,250

The initiative is a long-term program designed to enhance the safety, economic viability, community character and quality of life in and around an area that is experiencing rapid commercial development without the benefit of a village plan. Currently, development is not occurring in a fashion that promotes a village identity, provides meaningful pedestrian connections, or addresses the Town's needs for workforce housing.

2007\$75,000

The East Harwich Village Center Initiative will afford the Town an opportunity to address the future of the commercial district and surrounding undeveloped lands through the design and implementation of a vision and land use and infrastructure plan that is developed through a public process.

Land use and infrastructure scenarios developed through public forums will include analyses of traffic management and pedestrian access, commercial build out and design guidelines, visualizations, proposed workforce housing locations, alternative strategies for wastewater management and opportunities for using renewable energy technologies. The scenario building process will culminate—in the second year of the project—in the selection of a preferred development scenario and the creation of a full development plan. (Regional Economic Development Pilot Program)

Town of Eastham -2006, 2007

2006\$49,500

A grant to the Town of Eastham for \$49,500 will be used to help fund the development of up to 40 deed restricted workforce housing units consisting of a mixture of first-time home buyer and rental units. One project involves a former gas station on Route 6 which was abandoned by its previous owner and has since been cleaned by the DEP. The Town is proposing to develop five one-bedroom units on the site. A second project involves a Town-owned parcel known as the Campbell-Purcell property located on Holmes Road. The Town has proposed building approximately 30 units on the site. Potential sites for building up to five additional scattered site units will also be identified. The Town projects that up to 80 low to moderate-income persons will benefit from the new housing and that approximately 60 of the individuals will work in the community. REDPP funds will be used to hire a housing consultant and to contract for related technical assistance to complete the planning, negotiations, RFP process, engineering, funding and implementation of these projects. (Regional Economic Development Pilot Program)

2007\$40,000

Cape and Islands Workforce Investment Board

\$25,000

To identify and train up to 30 individuals, who are 55+, for jobs as customer service representatives in the insurance industry. Each individual will receive transitional career counseling and assessment, case management services, instruction in Microsoft Office, customer service training, and training with software specific to the insurance industry. These individuals will then be placed in jobs at Insurance companies across Cape Cod.

Cape Cod Regional Technical High School**\$15,097**

Cape Cod Regional Technical High School is a partner with Cape Cod Community College in the college's effort to build an educational infrastructure around renewable energy. Basic funding for this initiative stems from a three-year National Science Foundation grant awarded to Cape Cod Community College in 2004. Building on this partnership, the Cape Cod Economic Development Council and the Cape Light Compact made a joint decision to use a portion of Cape and Islands license plate funds to support enhancements to the high school's renewable energy curriculum. The decision was seen as an effective way to leverage both NSF funds and capital investment in energy efficiency equipment for the school recently made by the Cape Light Compact. License plate funds will be used to purchase the following items: 1) a wind turbine data logger system allowing the school to link its new 3.5 kilowatt wind turbine with the High Street Networks Internet Server System; 2) a solar thermal system for the plumbing shop; 3) equipment and materials pertaining to the investigation of electrical circuits for hands-on activities in physics, principles of technology, and environmental/earth science classes; and 5) curriculum development support for instructors during summer and fall 2005 leading to articulated Tech Prep agreements with Cape Cod Community College.

CCEDC: Cape Cod Economic Development Council

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<p>Arts Foundation of Cape Cod: To support the replication of a model economic development program involving entrepreneurial training for artists. Over the course of the next two years the Arts Foundation of Cape Cod (AFCC) will sponsor three training modules of the Smart Markets for Artists Program in the Mid- and Upper-Cape area benefiting up to 45 artists. The Smart Markets for Artists Program will replicate and geographically expand a similar program founded by and administered by the Lower Cape Cod Community Development Corporation—within the eight towns of the Lower/Outer Cape—as part of their highly successful Business Builders Program. Participating artists will learn a variety of marketing skills and personal development tools to assist them in creating a business strategy that increases earning potential and provides greater financial stability. In the second year of the grant period, AFCC will present a regional conference to share lessons learned from the replication project.</p>	<p>\$75,000 over two years</p>
<p>Cape and Islands Community Development, Inc.: To support the development and production of an Artisan Heritage Trail Guide for Cape Cod using a 10-year old model successfully implemented by Handmade in America: a ten year old non-profit located in North Carolina. The guide will direct visitors, second homeowners and residents to studios and galleries outside the mainstream, off the beaten path and beyond the classic retail environment. The guide will be a small-format four-color publication that combines photographs of products with artist/product descriptions. The primary goal of the guide is to help artists and artisans increase their customer base and incomes. Funding partners include the Cape Cod Chamber of Commerce and the Massachusetts Cultural Council.</p>	<p>\$50,000</p>
<p>Aquaculture Laboratory/MMA: To expand the role and ability of the Massachusetts Maritime Academy's shellfish aquaculture laboratory and hatchery so that it can assist current shellfish farmers improve production and profit on their farms.</p>	<p>\$12,643</p>
<p>Cape Cod Collaborative: To provide support for a new initiative, Advanced Studies & Leadership Program, that will provide four weeks of summer academic study in science, technology, engineering and math to students from school districts comprising the Cape Cod Collaborative.</p>	<p>\$11,781</p>
<p>Castle Hill/Truro Center of the Arts: To winterize the existing ceramics studio to allow for extended year-round use and off-season programming which will attract recognized ceramics artists and visitors to this one-of-a-kind facility and to establish the Cape's first Ceramics Cooperative.</p>	<p>\$6,120</p>

CHAMP House/Housing for All Corp: To fund a new initiative of their business group to combine waste glass products, the Cape's unemployed workers, and specific technology to create a new sustainable business in recycling glass that will be produced and distributed locally to homeowners and contractors.	\$24,000
Cooperative Extension - Wind Energy for Agriculture: To investigate the feasibility of using wind energy-powered greenhouse technology for year-round small agricultural operations on Cape Cod for the purpose of launching a new winter market for locally grown produce.	\$25,000
Mashpee Chamber of Commerce: To host a series of Growth Forums to discuss and educate the community on sustainable economic development at a time when the Town of Mashpee faces a confluence of strategic decisions on growth management.	\$9,180
Upper Cape Cod Regional Technical School: To provide AutoCAD and Surveying training to students as well as follow-up internship opportunities at local civil engineering and survey businesses.	\$14,875
UMass Donahue Institute: In support of a comprehensive economic study of the Marine Science and Technology Industry in Massachusetts. Marine Science and Technology businesses on Cape Cod and throughout Massachusetts are part of an emerging and growing industry cluster. The study will quantify the value that marine science and technology adds to the Commonwealth, develop a detailed profile of the industry with regard to number of firms, employment and geographic distribution, and assess product development and industry trends. Funds were leveraged with \$61,000 in funding committed from outside sources.	\$10,000
School to Careers Partnership: In support of a major expansion of the Diploma Plus Program, a program of the Cape Cod, Nantucket & Martha's Vineyard School to Careers Partnership. Now in its sixth year, the program is expanding from 15 students to 45 and from three schools to seven. The Diploma Plus Program gives high school seniors the option to earn a traditional high school diploma and college credits by spending their entire senior year on the campus of Cape Cod Community College. During their year on campus, students enroll in college-level courses, internships and community service. The two-part program begins in the spring of the junior year developing an Entry Portfolio in an after-school course at the community college. Students enrolled in the program have a 98% graduation rate and a 90% retention rate at post-secondary education and training programs.	\$25,000

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CCEDC: Cape Cod Economic Development Council

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Buzzards Bay Village Association

\$5,000

An international design competition for the Main Street/Buzzards Bay area to create a vision and a goal for rehabilitating downtown land area abutting the Cape Cod Canal and for restoring it as a smart village growth center. The competition will be developed along the lines of similar competitions run by Greeport, NY and those for Boston City Hall and the World Trade Center complex in NYC.

Cape Cod Children's Place

\$23,600

The Outer Cape Childcare Project will create a small, center-based childcare program to meet the needs of working parents in the towns of Provincetown, Truro and Wellfleet. The program will be licensed to serve children aged birth to three years. It will be established with the support of Seamen's Bank and sustained through federal tax credits available to employers in the community who sponsor program slots for their employees.

JML Care Center (Future Care)

\$13,400

A home sharing program designed to place entry-level healthcare workers, who are enrolled in a healthcare education or training program leading to an accredited certificate, license or degree, in local homes. A collaboration with Cape Cod Healthcare.

Smart Planning and Growth Coalition

\$15,000

An economic research project to determine the level of economic sustainability within various sectors. Project will measure the dollars that come into the economy, the "action and retention" of these dollars in the community, the dollars that are exported, and define how much remains for reinvestment within Cape communities. Project to consist of three phases: research and definition, quantification, education/information sharing.

Cape and Islands Self-Reliance

\$10,000

Green Citizens Energy Project involving: 1) installation of remaining 60Kw of photovoltaics to achieve goal of 100 Kw by January 2005; 2) install two 2.5Kw systems at the regional technical schools with student participation; 3) provide hands-on training for electricians and tradespeople; and 4) continue educational outreach to students, teachers and the general public.

Cape Cod Community College (ACCESS)/

First Parish Brewster/Chatham Public Schools

\$33,000

A joint venture to provide ESOL services to limited English proficient residents and workers on the Lower/Outer Cape. The program will build on the existing model used by ACCESS and will be supplemented by Computer-Assisted Language Learning for adults allowing students to benefit from both classroom instruction and computer interaction. Chatham Public Schools will provide classroom and computer lab time and will also administer and maintain the software and hardware. Tutor training will be provided by the Cape Cod Literacy Council and First Parish Brewster.

Campus Provincetown

\$50,000

Campus Provincetown is a consortium of organizations and institutions offering off-season arts, cultural, and scientific courses held at numerous facilities throughout Provincetown. Funding support will allow the organization to expand its marketing activities, promote the program to new program partner candidates, develop collaborations with local businesses, and begin planning for the creation of a long-term business plan.

Arts Foundation of Cape Cod

\$26,000

In support of the ninth annual Making Art and Making a Living conference/program sponsored by the Arts Foundation of Cape Cod. The program provides business and professional development opportunities for artists and artisans, the goals of which are to help make artists and craftspeople become competent managers of their own businesses. Funds will help the Arts Foundation to offer entrepreneurial training geared specifically to art- and craft-based businesses, link and support an array of existing resources for artists and artisans, and coordinate collective and regional marketing events and programs.

Association to Preserve Cape Cod

\$75,000 over two years

\$75,000 in support of three areas of activity: (1) supporting local zoning changes through the actions of town meetings and town councils; (2) developing forums and publications that foster a regional perspective and shared information concerning growth management; and (3) promoting public awareness of growth management objectives and the need for local zoning changes to meet those objectives. A portion of funds will be also be used for three conferences that will have the EDC as co-sponsor. This program of work is a multi-year effort of The Business Roundtable.

Cape Cod Community College**\$3,500**

Cape Cod Community College, Cape Cod Healthcare, the Lower/Outer Cape Community Coalition, Barnstable County Department of Human Services and other members of an Area Health Education Center sponsored Health Alliance will use this award to cover a portion of the cost of a Healthcare Career Pathways Summit in Fall 2003. The summit will gather together stakeholders from healthcare organizations, educational institutions, regional planning and workforce organizations to develop solutions to healthcare workforce and education issues for the region.

Cape Cod Community College**\$35,000**

Funding support for equipment and technology for a new renewable energy technologies curriculum at Cape Cod Community College. The program will be a broad-based renewable energy education and training program in collaboration with nearby four-year educational institutions and the Cape's two regional technical high schools leading to a certificate in renewable energy technologies. Major funding for the program is being provided by a grant from the National Science Foundation. License plate funds provide 50% of the local match (for equipment) required by the National Science Foundation. The eight-course curriculum is being designed by the College in conjunction with the U.S. Department of Energy, Cape-based industry and education advisory groups convened by the College, and the non-profit Partners in Environmental Technology Education.

Cape Cod Regional Technical High School**\$24,804**

In support of a new practical license nursing (LPN) program at the school beginning fall '04. The LPN Program will result in 20 adult learners acquiring their LPN degrees after 10 months of study in nursing theory, laboratory skills and clinical experience. Graduates of the program will be able to obtain employment in acute, chronic or long-term facilities, private duty nursing, rehabilitation nursing, public or mental health facilities, and physicians offices. Students interested in advancing further will be able to continue their nursing education by pursuing a Registered Nursing Degree at Cape Cod Community College.

CCEDC: Cape Cod Economic Development Council

Investing in the Development of Economic Infrastructure in Barnstable County Since 1998

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- Campus Provincetown:** Campus Provincetown (CP) is a consortium of non-profit arts and science organizations who believe that educational offerings in the off-season can stimulate the local economy by increasing direct spending in the town and providing employment opportunities to Cape-based artists, writers and scientists. Off-season economic, cultural, and educational development are promoted through a combination of credit and non-credit classes. Partners in CP involve most of the arts, environmental, and civic organizations in Provincetown. **\$15,000**
- Cape & Islands Self-Reliance Corporation:** A proactive approach to energy efficiency and community electricity aggregation led Self-Reliance to found the Green Citizens Energy Project in 1999. This program has become active in a variety of areas relating to renewable energy education. With recent funding from the Massachusetts's Renewable energy Trust to fund the installation of up to 100 one-kilowatt grid-tied photovoltaic systems, Self-Reliance is expanding its education and outreach component. **\$25,000**
- Barnstable High School:** Students as Technology Leaders (SaTL) trains students in the area of computer technology. Students are directly involved in the implementation and utilization of technology by Barnstable Schools and non-profit partners. Students equip and train administrative and teaching staff, students and employees. Students engage in community service projects involving wiring and networking, computer building, and technology training for Barnstable schools and for partner non-profits such as the Duffy Medical Clinic, Chabat Jewish Center School, Barnstable Senior Center, Child Care of Cape Cod and Nauset, Inc.. Students also work towards certification in A+, Windows NT, CCNA, Microsoft Networking Essentials, and EMC. **\$16,000**
- Academy of Performing Arts:** Access to the Arts Initiative (AAI) is a multifaceted regional program connecting art to the task of learning in grades K-12 across all disciplines. Arts methods and arts programs are integrated into core academic programs to impact multiple intelligence learning. AAI has four programs: school community programs, after-school on-site options, young artist scholarships, and professional development services for teachers. These programs provide standards-based educational opportunities for connecting the arts to student successes, and providing educational resources for teachers. **\$20,000**

<p>Cape Cod Astronomical Foundation: Dennis-Yarmouth High School and the Cape Cod Astronomical Foundation are collaborating to construct an observatory on the grounds of D-Y High School. The observatory will be owned and maintained by D-Y High School. CCAF will own, maintain and upgrade the observatory's equipment. Funding is in support of the purchase of an electronic image-sensing camera. Images will be converted into digital format and transmitted to computer monitors in a nearby viewing room for student viewing. Images thus obtained can be archived for use later as part of daytime school studies. Observatory will provide students an enhanced learning experience and the opportunity to acquire new technology skills involving sophisticated instrumentation, and data acquisition, analysis and interpretation.</p>	\$5,600
<p>Cape Cod Cooperative Extension: Nitrogen loading to our estuaries from sources on land is one of the most important environmental problems on Cape Cod. The broad objective of the study is to identify the sources and sinks of nitrogen in local estuaries and to compare areas with and without significant shellfish populations. This analysis will serve as the basis for an estimated nitrogen budget for a local estuary that will characterize the distribution and fate of nitrogen associated with bivalve metabolism under different growing conditions. Information derived from the study can help towns manage shellfish resources not only to optimize shellfish stocks but also to maintain shellfish resources to assist in mitigating nitrogen loading from land-based sources.</p>	\$18,400
<p>Association to Preserve Cape Cod: Funds were awarded to The Business Roundtable of APCC to hire a consultant/community organizer to work with town officials, civic groups and concerned citizens to identify and advocate for needed bylaw changes in Cape Cod towns to help towns deal with growth management issues. To protect natural resource areas and offset growth in activity centers, bylaws will be examined to see how they might be adapted to promote downzoning and clustering of residential subdivisions and also reduce commercial sprawl.</p>	\$30,000
<p>Association to Preserve Cape Cod: To address the critical lack of wastewater infrastructure on Cape Cod The Business Roundtable intends to hire a consultant to analyze the potential structure and functions of a regional entity charged with overseeing wastewater infrastructure and to evaluate funding strategies for infrastructure projects.</p>	\$12,500
<p>Wastewater Implementation Committee: The Wastewater Implementation Committee (WIC) is an advisory committee to Barnstable County. The WIC serves as a regional forum on wastewater issues and promotes the sharing of information. It also helps coordinate how towns, the county and the state interact on wastewater issues. Funds will be used to develop wastewater management district case studies with "on the ground" examples of how districts might be managed.</p>	\$30,000
<p>Cape Cod Community College: Funds will be used to purchase equipment and technology for a renovated eight-bed nursing laboratory. The Nursing Learning Resource Center will expand the college's capacity to prepare nurses for the workplace and will strengthen partnerships the college has with healthcare providers. The funds will help the college to bring more individuals into the nursing profession and allow others to enhance their present careers through professional advancement.</p>	\$100,000

COOPERATIVE AGREEMENT
BETWEEN
BARNSTABLE COUNTY
AND
TOWN OF BOURNE

THIS AGREEMENT, made and entered into this _____ day of _____, 2017 by and between the County of Barnstable, hereinafter called the "County," and the Town of Bourne, hereinafter called the "Town."

WHEREAS, Barnstable County received financial assistance in the form of a capital equipment grant from the Commonwealth, through DEM and Waterways to implement a regional maintenance and improvement dredging program, including the purchase and acquisition of a dredge and associated capital equipment; and

WHEREAS, the expenditure of local funds for dredging for maintenance or improvement of the waterways of the Commonwealth is authorized under Chapter 33 of the Acts of 1991; and

WHEREAS, it has been determined that the implementation of a regional dredging program, as a pilot project to ascertain the cost effectiveness of a publicly operated dredging program, is in the best interest of the towns in Barnstable County and the Commonwealth; and

WHEREAS, the Town has participated in the development and establishment of the regional dredge program through the Dredge Advisory Committee, and has identified its dredging needs through the Barnstable County Dredge Management Plan; and

WHEREAS, the Town wishes to have the County undertake the dredging projects covered by this agreement.

ARTICLE I. STATEMENT OF WORK

NOW THEREFORE, in consideration of the above premises and in the interest of the mutual advantage in attainment of common objectives, the parties hereto agree as follows:

BARNSTABLE COUNTY AGREES:

1. To do and perform all dredge related work for Barlows Landing and Monument Beach boat ramp channel in accordance with the specifications, drawings and plans (Attachment I) up to a maximum contract amount of \$ 81000.00. This is based on removing approximately 9000cubic yards of material at \$9.00 per cubic yard and no charge for mobilization/demobilization costs. Final and complete

specifications, plans and drawings shall be provided to the County by the Town in a timely manner.

2. To observe, comply with, and be subject to all terms, conditions, requirements, and limitations of the specifications, plans, and drawings identified in Attachment I as applicable to dredging and rough placement of materials.
3. To provide a hydraulic dredge and all related equipment to conduct maintenance dredging for the Town, according to and guided by the specifications, plans, drawings as provided.
4. To pump dredge materials and provide rough beach placement of said materials at a rate of \$9.00 per cubic yard for standard dredge material. This price includes before and after dredge surveys to be performed by the County.
5. To comply with all applicable laws, ordinances, rules, regulations and lawful orders of any public authority bearing on the safety of persons or property or their protection from damage injury or loss or on dredging or handling of dredge materials.
6. To the extent permitted by law, to indemnify and hold harmless any party sustaining damage or loss resulting from the negligence of the County and its employees with respect to the County's performance of its obligations under this Agreement. Nothing in the previous sentence shall be construed as a waiver of the limitations on the Town's liability under the Massachusetts Tort Claims Act or under other provisions of this agreement.
7. Immediately notify the Town and cease operations whenever the dredging operations exceed the specifications, drawings and plans or whenever situations or conditions are encountered outside the scope of the specifications, drawings, and plans.
8. Without the prior approval of the Town, the dredge will operate between the hours of 7:00 A.M. and 7:00 P.M.

THE TOWN OF BOURNE AGREES:

1. To obtain all required federal, state, and local permits and approvals to conduct the dredge project.
2. To furnish all specifications, drawings, and plans required to perform the dredge project at the execution of this document. Said documents will be incorporated by reference as Attachment I.
3. To conduct required inspections and testing consistent with federal, state and local permits and approvals.

4. To inspect the County's on-site dredging work in a timely manner.
5. To obligate funds to conduct the dredging work specified in Attachment I.
6. To indemnify and hold harmless any party sustaining damage or loss resulting from the negligence of the Town with respect to the Town's performance of its obligations under this Agreement. Nothing in the previous sentence shall be construed as a waiver of the limitations on the Town's liability under the Massachusetts Tort Claims Act or under other provisions of this agreement.

BOTH BARNSTABLE COUNTY AND THE TOWN OF BOURNE AGREE:

That nothing herein shall be construed as obligating either Barnstable County or the Town of Bourne to expend funds or to be obligated to spend funds beyond the scope of this contract.

This AGREEMENT may only be modified in the form of amendments in writing by mutual agreement by both parties. Request for modification will be forwarded to one party by the other party by written notice.

ARTICLE II. TERM OF AGREEMENT

This AGREEMENT shall be effective when signed by all parties and shall remain in effect until the dredging identified in Attachment I is completed to the mutual satisfaction of all parties.

ARTICLE III. PAYMENT TO COUNTY:

The cost of the project shall be based on a per cubic yard basis, and calculated on the total cubic yards of material moved, using standard engineering practices, except as specified in Article VIII, and the mobilization and demobilization costs. The cost per cubic yard is \$9.00 for standard dredge material. The Town shall be billed, and the County shall be paid for the following services:

- Mobilization costs for project;
- 50% movement/placement of dredge materials;
- 100% movement/placement of dredge materials;
- Demobilization costs for the project.

The Town shall submit payment within 30 days of date of invoice to the County. Failure to pay said invoice within 30 days will result in the assessment of a late fee in the amount

of 1% per month (12% annually) on the unpaid balance remaining after the 30th day. Said late fee will be assessed daily 0.033%. Failure to pay invoice within 90 days may result in legal action. The Town shall be responsible for all legal costs incurred by the County in collection of unpaid debts.

ARTICLE IV. WEATHER CONDITIONS

In the event of temporary suspension of work due to inclement weather conditions, the County shall cease work with no adverse consequences to the County. The decision to cease work shall be made by the County in consultation with the Town.

ARTICLE V. CHANGES IN WORK

No changes in the work covered by this Agreement shall be made without having prior written approval of both the Town and County. Costs for additional cubic yardage shall be determined utilizing the costs identified in Article III.

ARTICLE VI. COUNTY INSURANCE

The County shall maintain the following insurance coverage while conducting the dredge project:

1. Compensation insurance. The County shall maintain during the life of this Agreement Workmen's Compensation Insurance as required by applicable state law.
2. Protection and Indemnity insurance.
3. General liability and excess liability insurance.
4. Pollution insurance.
5. Contingent watercraft liability insurance.

ARTICLE VII. INDEMNIFICATION

To the extent permitted by law, Barnstable County agrees to defend, indemnify, defend and hold harmless the Town of Bourne from any claims, demands, suits or judgments by third parties which may arise out of the negligent activities of Barnstable County or its employees while performing its obligations under this Agreement. Nothing in the previous sentence shall be construed as a waiver of the limitations on the County's liability under the Massachusetts Tort Claims Act or under other provisions of this Agreement.

To the extent permitted by law, the Town of Bourne agrees to defend, indemnify, defend and hold harmless Barnstable County from any claims, demands, suits or judgments by third parties which may arise out of the negligent activities of the Town of Bourne or its employees while performing its obligations under this Agreement. Nothing in the previous sentence shall be construed as a waiver of the limitations on the Town's liability under the Massachusetts Tort Claims Act or under other provisions of this Agreement.

ARTICLE VIII TERMINATION

Either party may terminate this Agreement by providing ten (10) days written notice to the other. The Town shall pay the County all costs incurred by the County to the date of termination, including staff time, review of documents and any other costs associated with the project up to said termination.

IN WITNESS WHEREOF, the TOWN and the COUNTY execute this Agreement this _____ day of _____, 2017.

BARNSTABLE COUNTY
COMMISSIONERS:

TOWN OF BOURNE:

Leo G. Cakounes



9/25/17
Date

Mary Pat Flynn

Ronald Beaty

Date