



Barnstable County

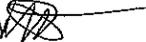
Regional Government of Cape Cod

William Traverse
Director of Information Technology
wtraverse@barnstablecounty.org
508-744-1244



Information Technology Department

MEMO

DATE: November 9, 2015
TO: Michael Brillhart, County Administrator
CC: Mary McIsaac, Director of Finance
FROM: William Traverse, Director of Information Technology 
SUBJECT: Status of Regional IT Services as of November 1st, 2015

Per your request, please find below a summary of services provided to towns throughout the region by the Barnstable County IT Department. Revenue estimates reflect the minimum gross income per contract, and do not include services still being negotiated.

Increased levels of support and services have been requested by towns with existing contractual relationships, and discussions continue with new towns that have shown interest. However, the IT Department's ability to accommodate at current staffing levels is uncertain.

Chatham: Implementation of a County-hosted email and unified communications systems utilizing services from third party vendors brokered by the County. Ad-hoc IT staff time has been required. Contract terminates at the end of CY15. A new contract for ongoing services is being drafted.
Revenue: **\$22,320.00** (annual recurring); \$47,880.00 (one-time engagements)

Falmouth: Per-diem IT support services provided one (1) day per week one-site, and one (1) day per week remote. Renewed annually, currently in first year of contract.
Revenue: **\$32,598.00** (annual recurring)

Truro: Contract in place for per-diem IT support services, as well as hosted email and unified communications services. Currently providing the equivalent of two and one half (2.5) days per week of one-site support. Renewed annually for two successive years. Additional contract in place for implementation of email and unified communications systems, terminating at the end of the CY15.
Revenue: **\$66,034.10** (annual recurring); \$45,900.00 (one-time engagements)

Wellfleet: Contract in place for all-inclusive support of IT operations and infrastructure for the Town of Wellfleet. Contract has been renewed annually for three successive years.
Revenue: **\$93,173.00** (annual recurring)

Eastham: Support and service contracts being discussed, letter of intent received.
Revenue: **TBD**

